A8720-2
10/13/88

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0788
September 30, 1988

AUGUST

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1988	1987	Change %	1988	1987	Change %	1988	1987	Change %
Beginning Inventory	1,228,624	1,013,637	21.2%	177,319	220,725	-19.7%	1,405,943	1,234,362	13.9%
(+) Production	609,949	586,078	4.1%	127,542	103,661	23.0%	737,491	689,739	6.9%
(-) Ending Inventory	1,080,592	1,029,167	5.0%	180,249	180,441	- .1%	1,260,841	1,209,608	4.2%
(=) Total Disappearance	757,981	570,548	32.9%	124,612	143,945	-13.4%	882,593	714,493	23.5%
(-) Exports	342,072	253,561	34.9%	49,287	96,439	-48.9%	391,359	350,000	11.8%
(=) Disappearance-Canada & United States	415,909	316,987	31.2%	75,325	47,506	58.6%	491,234	364,493	34.8%

TWO MONTHS (JULY - AUGUST) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1988/89	'87/88	Change %	1988/89	'87/88	Change %	1988/89	'87/88	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	1,081,983	935,378	15.7%	246,793	199,976	23.4%	1,328,776	1,135,354	17.0%
(-) Ending Inventory	1,080,592	1,029,167	5.0%	180,249	180,441	- .1%	1,260,841	1,209,608	4.2%
(=) Total Disappearance	1,308,311	1,165,887	12.2%	226,637	239,155	-5.2%	1,534,948	1,405,042	9.2%
(-) Exports	665,034	540,329	23.1%	102,539	155,144	-33.9%	767,573	695,473	10.4%
(=) Disappearance-Canada & United States	643,277	625,558	2.8%	124,098	84,011	47.7%	767,375	709,569	8.1%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1988/89	1,406	1,261										
FY 1987/88	1,235	1,210	1,206	1,361	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

AUGUST 1988

	PRODUCTION		ENDING INVENTORY August 31				DISAPPEARANCE	
	1988 AUG	1987	MINE SITE	OFFSITE	1988	1987	1988 AUG	1987
MURIATE								
Special Standard	13,659	21,414	26,445	18,805	45,250	48,050	3,284	14,706
Standard	222,948	177,187	150,066	163,585	313,651	381,810	242,879	182,425
Chemical	4,374	6,302	2,668	4,017	6,685	7,590	8,518	6,013
Coarse	185,702	191,902	86,594	340,965	427,559	254,745	254,470	212,696
Granular	241,303	240,042	137,285	191,849	329,134	332,670	308,824	252,955
Soluble	48,618	40,912	35,268	55,343	90,611	142,037	52,578	17,009
Sulphates	20,887	11,980	30,945	17,006	47,951	42,706	12,040	28,689
TOTAL:	737,491	689,739	469,271	791,570	1,260,841	1,209,608	882,593	714,493

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AUGUST	
	1988 AUG	1987	1988 AUG	1987	1988 AUG	1987	1988 AUG	1987	1988	1987
MURIATE										
Special Std	-	15	9,242	5,669	-	-	-	-	9,242	5,684
Standard	18,019	20,836	203,327	167,660	21,913	17,226	434	290	243,693	206,012
Chemical	-	-	-	-	7,605	5,300	162	616	7,767	5,916
Coarse	205,919	231,963	32,773	20,592	-	-	-	-	238,692	252,555
Granular	167,649	133,436	130,602	125,833	-	-	-	-	298,251	259,269
Soluble	27,270	18,428	8,806	9,895	9,279	7,463	2,461	-	47,816	35,786
Sulphates	8,632	4,555	3,552	19,445	765	652	-	-	12,949	24,652
TOTAL:	427,489	409,233	388,302	349,094	39,562	30,641	3,057	906	858,410	789,874

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

AUGUST 1988

	PRODUCTION			ENDING INVENTORY August 31				DISAPPEARANCE		
	1988	AUG	1987	MINE SITE	OFFSITE	1988	1987	1988	AUG	1987
MURIATE										
Special Standard	13,659		21,414	26,445	18,805	45,250	48,050	3,284		14,706
Standard	190,682		145,807	83,219	163,536	246,755	318,026	210,185		149,940
Chemical	3,271		4,681	1,782	4,017	5,799	6,348	7,686		5,314
Coarse	170,244		179,951	67,083	340,800	407,883	241,062	243,304		204,076
Granular	187,556		194,551	98,905	191,524	290,429	274,503	243,010		180,777
Soluble	44,537		39,674	29,133	55,343	84,476	141,178	50,512		15,735
TOTAL:	609,949		586,078	306,567	774,025	1,080,592	1,029,167	757,981		570,548

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES						TOTAL AG & NON-AG SALES AUGUST	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS				
	1988	AUG	1987	1988	AUG	1987	1988	AUG	1987	1988	AUG	1987	1988	1987
MURIATE														
Special Std	-		15	9,242		5,669	-		-	-		-	9,242	5,684
Standard	9,497		15,761	191,838		153,978	11,054		6,603	-12		-	212,377	176,342
Chemical	-		-	-		-	6,771		4,898	162		338	6,933	5,236
Coarse	200,613		223,660	27,266		19,203	-		-	-		-	227,879	242,863
Granular	127,154		114,688	102,362		64,478	-		-	-		-	229,516	179,166
Soluble	25,968		17,782	8,753		9,895	8,566		6,741	2,461		-	45,748	34,418
TOTAL:	363,232		371,906	339,461		253,223	26,391		18,242	2,611		338	731,695	643,709

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

AUGUST 1988

	PRODUCTION			ENDING INVENTORY August 31				DISAPPEARANCE	
	1988 AUG	1987	MINE SITE	OFFSITE	1988	1987	1988 AUG	1987
MURIATE								
Standard	32,266	31,380	66,847	49	66,896	63,784	32,694	32,485
Chemical	1,103	1,621	886	-	886	1,242	832	699
Coarse	15,458	11,951	19,511	165	19,676	13,683	11,166	8,620
Granular	53,747	45,491	38,380	325	38,705	58,167	65,814	72,178
Soluble	4,081	1,238	6,135	-	6,135	859	2,066	1,274
Sulphates	20,887	11,980	30,945	17,006	47,951	42,706	12,040	28,689
TOTAL:	127,542	103,661	162,704	17,545	180,249	180,441	124,612	143,945

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AUGUST	
	1988 AUG	1987	1988 AUG	1987	1988 AUG	1987	1988 AUG	1987	1988	1987
MURIATE										
Standard	8,522	5,075	11,489	13,682	10,859	10,623	446	290	31,316	29,670
Chemical	-	-	-	-	834	402	-	278	834	680
Coarse	5,306	8,303	5,507	1,389	-	-	-	-	10,813	9,692
Granular	40,495	18,748	28,240	61,355	-	-	-	-	68,735	80,103
Soluble	1,302	646	53	-	713	722	-	-	2,068	1,368
Sulphates	8,632	4,555	3,552	19,445	765	652	-	-	12,949	24,652
TOTAL:	64,257	37,327	48,841	95,871	13,171	12,399	446	568	126,715	146,165